



## JOINT VENTURE JOINT STOCK COMPANY «SPARTAK»

### Commercial offer

The factory produces the wide product range, using natural and environmentally friendly raw materials for production of pure chocolate, chocolates, boxes and sets of chocolates, cookies, wafers, caramel and cakes. The produced goods are very popular on domestic market, and also have good reputation on the markets of the near and far abroad.

The factory keeps an International Certificate of Quality ISO – 9001, HACCP and Certificate for «Natural Product» marking.

JV JSC Spartak cooperates with more than 20 foreign partners: the Russian Federation, the USA, the countries of Europe and Asia.

Confectionary factory “Spartak” have 2 exclusive distributors:

1. “Belorusskaia saharnaia kompania”, LLC, Russia, tel. + 7 49 57 99 93 12.
2. “Euro Import Bel”, USA and Canada, tel. +1 917 653 3160.

All the produced confectionary can be classified in HC codes:

1704 - sugar confection (including white chocolate), no cocoa;

1806 - chocolate & other food products containing cocoa

1905 - bread, pastry cakes etc: communion wafers, empty caps etc.

You can find the detailed range, the description of produced goods and further information about our enterprise on the site [www.spartak.by](http://www.spartak.by).

Our company is loyal to quality traditions of confectionery production for more than 90 years. Our company is interested in finding the potential partners, the companies which work in the sphere of confectionery sales, and have the organized distribution in all sales channels (wholesale, retails), warehouses for stocking commodity with respect of necessary storage conditions.

Our working conditions:

1. 100% advance payment. Possibility of a delay of payment on the letter of credit terms, the bank guarantee or on the insurance terms.
2. According to the provided price list the delivery is made on DAF border of Republic of Belarus or FCA border of Gomel city terms.

Term of orders realization is about 10-15 days from the date of order. Special marking of goods in country recipient language is possible.

We will gladly answer any questions that might arise concerning co-operation.

**Best regards**

JV JSC “Spartak”, Republic of Belarus, Gomel, Sovetskaya Str, 63

**Export Sales Departament**

e-mail [export@spartak.by](mailto:export@spartak.by)

tel. / fax +375 232 71 55 25.

web-site: [www.spartak.by](http://www.spartak.by)





*Confectionery factory*





# Spartak at a glance



The confectionery factory «Spartak» is recognized as the leading manufacturer of sweets in Belarus. The history of the factory dates back to the year 1924, when the confectionery-producing plant «Prosvet» was launched in Gomel. The today's name was given to the enterprise on November 8th, 1931.



The company's core competence is manufacturing and distribution of confectionery products. Spartak offers a large selection of products: chocolate and chocolate bars, candies, gift boxes and assorted chocolates, caramel, wafers and wafer bars, cookies and cakes.

In 1994 the state enterprise was reorganized into a joint-stock company, and 4 years later, in 1998, an American-Belarusian joint venture was founded. The shareholders of the company are as follows:

Individuals	50,78%
Double Star International Ltd, foreign enterprise	36,13%
State Property Fund of the Ministry of Economics of the Republic of Belarus	13,09%



# Our quality



Nowadays the success is on the side of those companies that give priority to the quality of the products, equipment, standards of customer service and product supplies. Thus, the managerial staff of JSC «Spartak» decided to implement the quality management system within the factory. Spartak's success is built on the quality of its products. The confectionery factory has become several times winner of Local and International Specialized Contests and is awarded prestigious diplomas, prizes and medals. We make superb chocolate under the highest quality standards in the industry:



[ISO 9001 \(Quality management system\)](#)

[ISO 14001 \(Environment management system\)](#)

[HACCP \(Hazard Analysis and Critical Control Points\)](#)

We constantly strive to improve the quality of the products by using the latest, most advanced equipment, new technologies, exceptionally high-quality raw materials and original recipes.





# Spartak - natural product



Everyone knows that "Spartak" sweets are produced on high-tech equipment with the use of natural raw materials. This is confirmed by a certificate. Now the sign "natural product" is marked with the following products in our factory:

- Bitter Chocolate "Spartak"
- Bitter-elite "Chocolate "Spartak"
- Bitter-elite 90% "Chocolate "Spartak"
- Milk "Chocolate "Spartak"

Labelling of food sign "natural product" was introduced in Belarus on June 1, 2008.

Its purpose is to declare conformity of production, contribute to the consumer's right to receive accurate information and choice of food, increase their competitiveness. Undoubtedly, the implementation of the project in the country, "Natural product" increases the export potential of Belarusian manufactures, encouraging them to produce food of high quality, and contributes to the appearance on the market a new class of food products with enhanced quality.

The sign "natural product" is applied to products made from natural raw material of animal, plant and (or) mineral origin, without the use of genetic engineering and artificial food additives. And this label – something more than just the analogue of the sign of quality. It is a sign of authenticity and genuineness of the product origin.



# Production process



Manufacturing area accounts to more than 49 000 m<sup>3</sup>





# Production process



# Geography of deliveries





*New*



*New*





*New*



New







New





New







































**JSC «Spartak»**  
**The Republic of Belarus, Gomel, Sovetskaya str., 63**  
**Tel.(fax): (+375 232) 71-55-25**  
**E-mail: [export@spartak.by](mailto:export@spartak.by), [sbyt@spartak.by](mailto:sbyt@spartak.by),**  
**[www.spartak.by](http://www.spartak.by)**

