

VOLKOVYSK JOINT STOCK COMPANY «BELLAKT» 133, Oktyabrskaya St., Grodno region, Volkovysk 231900 Republic of Belarus tel:+(375 1512) 7 50 30 fax:+(375 1512) 7 50 31 www.bellakt.com

<u>e-mail</u>: <u>bellakt@bellakt.com, export@bellakt.com</u>

ВОЛКОВЫССКОЕ ОТКРЫТОЕ АКЦИОНЕРНОЕ ОБЩЕСТВО «БЕЛЛАКТ» ул. Октябрьская, 133 Гродненская область, г. Волковыск 231900 Республика Беларусь тел.:+(375 1512) 7 50 30 факс.:+(375 1512) 7 50 31 www.bellakt.com e-mail: bellakt@bellakt.com

Date: 10.02.2015

Dear Sirs:

It is my utmost privilege to extend greeting to you on behalf of a large manufacturer of high quality Dry Milk Products from Belarus, Eastern Europe. The name of the company is Volkovysk JSC "Bellakt". Below is a brief introduction of our company.

"Volkovysk JSC "Bellakt" is a modern constantly improving and developing company founded in 1970. It is the only producer of infant milk and powdered baby food in the Republic of Belarus and one of the largest producers of dry milk products on the Post Soviet Union territory. The maximum full capacity for milk processing at the Volkovysk JSC "Bellakt" is 700 tons/day or 225 thousand ton/year.

Our main specialization is production of dry milk baby formulas for newborns, specialized products for pregnant women and nursing mothers, follow-up formulas and cereals for healthy children alongside with formulas for children with intolerance for cow's milk, lactose and sucrose.

Regarding Milk Powders we have already supplied high quality SMP and FCMP to such countries as Libya, Syria, Venezuela, Egypt, Pakistan, and Vietnam. The company is constantly expanding its presence in to new international markets. As milk powders supplier we are approved by NESTLE, MARS, KRAFT, DANONE on the Russian market and internationally. The quality of our products is approved by numerous international awards and certificates. The production site is certified according to ISO 9001, FSSC 22000, HACCP STB 1470-2004, Halal, and others.

You can easily access all the additional information about the enterprise and product range on our web-site: www.bellakt.com/en

We'll be happy to answer all your questions, please forward them via email or fax. Looking forward to hearing from you soon.

Yours faithfully,

Export Department

Volkovysk JSC "Bellakt" The Republic of Belarus, Volkovysk.

Tel. +375-1512-75030 Fax. +375-1512-75031 e-mail: export@bellakt.com

Infant Milk-based Powdered Formula Bellakt Brand

Bellakt, JSC is one of the leading dairy producers and the sole manufacturer of Infant nutrition powdered products in Belarus. The production plant was founded in **1970** in Volkovysk, Grodno region, an ecologically clean area famous for its highly productive dairy fields. Bellakt's production site is ISO 9001, FSSC 22000, HACCP, HALAL certified. **Packaging**

- 400 gm paperboard box with the powder inside an aluminum bag.
- Properties of the product are unaltered equally as in a tin can. This reduces production and logistics costs.
- Original packaging with design in **English**, but stickers with other languages can be pasted.
- Factory packaging in any language is possible based on MOQ.

Product properties

(All domestic and international certifications and product specifications available)

- <u>Color</u>: Creamy white.
- <u>Flavors</u>: Characteristic, non-rancid, nor acid, nor tallow
- <u>Odour</u>: Fresh, non-rancid, nor acid, nor tallow.

<u>Appearance</u>: Amorphous powder, free from lumps except those easily broken, without visible scorched particles.

| | Bellakt basic Line | Bellakt LOW LACTOSE | Bellakt ANTIREFLUX | |
|---|---|--|---|--|
| | For Optimal Growth | Allergy-Free Growth | Problem-Free Digestion | |
| Infant Formula HS Code for customs: 1901100000 | All stages (1, 2, 3) | | | |
| Item | From 0 to 6 months | From 0 to 12 months | From 0 to 12 months | |
| PRICE EXW Volkovysk per pack (400 gm) | from US\$2.23 | US\$2.38 | US\$2.85 | |
| Directions for use: | To prepare 100ml of "Bellakt 1", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | To prepare 100ml of "Bellakt LL", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | To prepare 100 ml of "Bellakt AR", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | |
| Features | Adapted Milk Formula Whey protein prevails, nucleotides, prebiotics (GOS/FOS), all necessary minerals and microelements Expiration date/Good for: 24 months | for mixed or artificial feeding of infants suffering lactose intolerance and for feeding of infants from birth to one year in case | Enriched with vitamin complex, natural dietary fibers, microelements, contains carnitine, taurine, whey proteins, | |
| Minimum Order Quantity | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | |
| Logistical Information | 21 packs of 400g per master carton. Master carton gross weight: 9,5 kg 2090 master cartons per 40' HQ container. | 21 packs of 400g per master carton. Master carton gross weight: 9,5 kg 2090 master cartons per 40' HQ container. | 21 packs of 350g per master carton. Master carton gross weight: 8,5 kg 2090 master cartons per 40' HQ container. | |
| Additional information regarding the complete list of baby food products produced under Bellakt TM can be obtained upon request from Export Department of "Bellakt" JSC. mailing address: 133 Oktiabrskaya str., 231 900 VOLKOVYSK, BELARUS tel. 00375 1512 7 50 30 email: export@bellakt.com contact person: Mr. Veniamin Artiukh | | | | |



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|---|---|---|---|--|--|
| | Bellakt OPTIMUM Line | Bellakt IMMUNIS Line | Hypoallergenic Line | | |
| | For Optimal Growth | Bifidobacteria Enriched | Allergy-free Growth | | |
| | All stages (1, 2, 3) | All stages (1, 2, 3) | Stage 1, 2 | | |
| Infant Formula HS Code for customs: 1901100000 | | | | | |
| Item | From 0 to 6 months | From 0 to 6 months | From 0 to 6 months | | |
| PRICE FOB Klaipeda per pack (400 gm) | from US\$2.43 | from US\$2.57 | US\$4.35 | | |
| Directions for use: | To prepare 100ml of "Bellakt OPTIMUM 1", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | To prepare 100ml of "Bellakt IMMUNIS 1", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | To prepare 100 ml of "Bellakt HA 1", mix 90 ml of water, previously boiled and cooled to about 40°C (104°F), with 3 leveled measuring spoons of powder (enclosed). | | |
| Features | Adapted Milk Formula Whey protein prevails, incorporated long- chain polyunsaturated fatty acids (ARA/DHA), nucleotides, prebiotics (GOS/FOS), all necessary minerals and microelements Expiration date/Good for: 24 months | concentrate of acidophilic bacillus, set of immunonutrients and B.Lactis BB12 bifid | Formula for Infants with food allergy signs: | | |
| Minimum Order Quantity | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | 16000packs/6,5tonnes of one product MOQ for shipment: 20'FCL (20475 packs) | | |
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